

2018 ANNUAL COMMUNITY REPORT



THE LUPUS
FOUNDATION
OF SOUTHERN ARIZONA

FACTS

A butterfly is sometimes used in reference to Lupus because of the butterfly-shaped rash that appears across the bridge of the nose of many Lupus patients.

1.5 Million Americans and 5 Million people worldwide have some type of Lupus.

Lupus patients often suffer from multiple autoimmune diseases.

Lupus is NOT contagious.

90 percent of people with Lupus are women.

Lupus is more prevalent among women of color – African Americans, Hispanics/Latinos, Asians, Alaska Natives, Native Hawaiians and other Pacific Islanders – than among Caucasian women.

Sunlight, infection, injury, stress or exhaustion can trigger “flares” (a more active state of the disease) in Lupus patients.

There’s hope! New research, new therapies are emerging at a rapid pace.

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From Your President

The LFSA Board members celebrated two very successful fundraising events in FY 2017 - 2018. The 17th Annual Walk-the-Loop-for Lupus at Reid Park in April and the 4th Annual Gala in November at the beautiful Skyline Country Club brought in substantial donations by so many generous donors to enable us to serve patients and bring Lupus awareness to the community of Southern Arizona. We could not accomplish the work we do without your help. Thank you for your support.

We had the privilege of honoring Rebecca Shields at this year's Gala, for her care and heartfelt concern for Lupus patients, her service as a member of the Board of Directors for one year and President for three years and the generosity she and Dennis Shields have shown through their contributions to the Foundation.

Our programs continue to welcome new and returning participants. Through our monthly support groups, we have provided aid, awareness, comfort, and education to patients about Lupus, self-care, medication and the latest research. Since its inception, the partial scholarship program has awarded funds to thirteen recipients. Through LFSA Cares and the Emergency Medical Fund we were able to assist patients financially impacted by this devastating illness. The Women's Retreat provided participants with an uplifting and relaxing experience. These programs, featured in this report, are a testimonial to LFSA's commitment to provide support to patients and families impacted by Lupus.

Lupus is one of the least known among the autoimmune diseases. In addition to patient programs, the other aspect of our mission is to change lupus awareness. We reach out to the community through Health Fairs, Lunch and Learns for medical offices and distribution of information. This is where we need your support. Please invite your peers and personal or professional business contacts to sponsor our events, to make a standing annual donation to our cause, to become a Board Member, to attend our fundraising events. Our Annual Meeting/Open House provides information about the work we do and ways to help.

The Lupus Foundation of Southern Arizona is here for people impacted by Lupus. Please stay in touch with us. Stop by the office, give us a call at 520-622-9006 or visit us on Facebook, Twitter or our website at www.lupus-az.org.

Sharon Joseph
LFSA Board President

OUR MISSION STATEMENT

To provide support, education and partnership to those affected by Lupus, while promoting the development and enhancement of health and social welfare at the local level.

The Lupus Foundation of Southern Arizona
exists for one reason only... to provide all possible support
to those dealing with the disease.



2018 ANNUAL REPORT TO THE COMMUNITY

Fiscal Year October 1, 2017-September 30, 2018

INTRODUCTION

The Lupus Foundation of Southern Arizona Inc. (LFSA) was founded 40 years ago in 1978 by five people dedicated to giving Lupus patients an opportunity to come together, learn about the disease and help each other to live a quality life. It continues to serve Lupus patients in Southern Arizona with new and expanded programming designed with a quality of living focus.

The LFSA is a nonprofit 501 c 3 serving the needs of Lupus patients in Pima, Pinal, Santa Cruz, Cochise and Graham Counties. A very active and strong Board of Directors leads the organization with purpose and focus on the LFSA mission. The mission ensures delivery of a program of general education to increase public awareness, disease knowledge and support for our Lupus patients, and fosters the exchange of information among physicians and healthcare professionals.

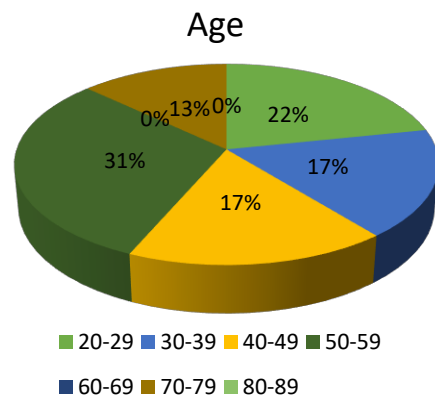
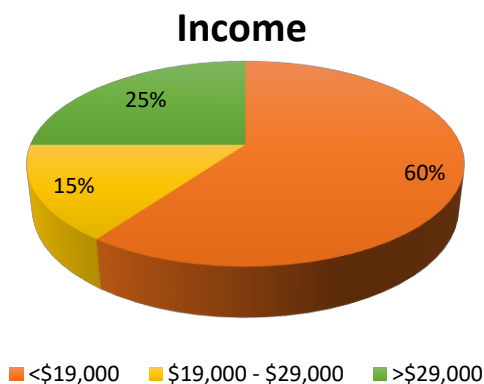
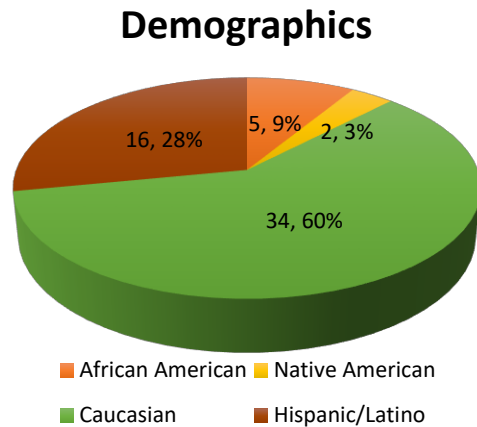
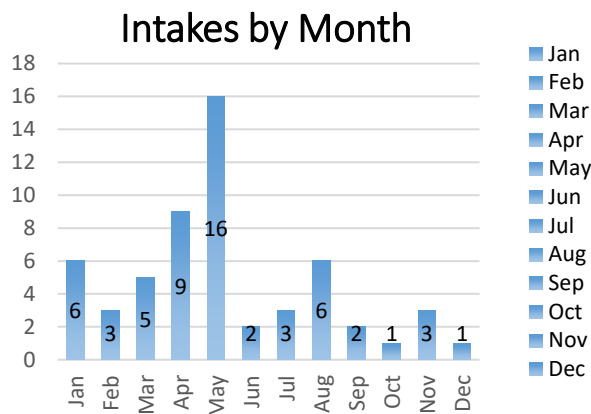
PATIENT DEMOGRAPHICS

LFSA serves all Lupus patients regardless of race, color, creed, age, gender or economic status. The Foundation tracks its level of activity throughout the year from phone calls, walk-in patients, caregivers or interested persons making contact on behalf of a Lupus patient.

INTAKES

Intakes are designed to collect information about the patients served by the LFSA. Intakes are completed by the patient in-person or a staff member completes the intake by phone when a patient is not available. This information is critical to tracking patient activity and assessing our programs.

In 2018, fifty-seven new intakes were completed by or on behalf of patients. We continue to raise awareness about Lupus in the community and to improve our patient information tools, record keeping and procedures.



National data shows that 90% of patients diagnosed with Lupus are women. Intake information collected from the Southern Arizona region reveals that 89% of patients who completed an intake and were informed of the services and programs offered by the LFSA were women. Over 75% of the intakes in 2018 **earn less than \$29,000 a year** and live **at or below the poverty level**. It is also important to note, that many of these patients **reported having Lupus less than 3 months** and were receiving **government funded health insurance**.

TOTAL TRAFFIC

LFSA staff maintains a traffic log of all walk-ins and phone calls during the year. It includes calls for general information, requests for Lupus chapters outside of Tucson and elsewhere, including family caregivers seeking assistance for a family member with Lupus, those relocating to the Tucson area who are Lupus patients, Lupus patients interested in our scholarship program and other programming and calls from Lupus patients we are currently serving in our system. In 2018, we logged more than 170 inquiries from callers and walk-ins (a 25% increase from the previous year) and completed 57 intakes, up 14 from the previous year.

LFSA MAJOR PROGRAMS

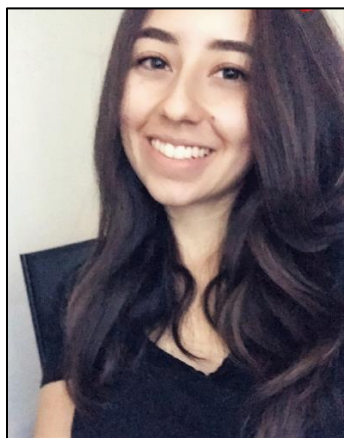
In 2018, the LFSA continued the programming begun in 2015-2016, with a focus on support groups, educational attainment, retreats, emergency medical and non-medical assistance, and more!

SCHOLARSHIPS

The Scholarship Program is an academic study program to underwrite degree/vocational education of Lupus patients. LFSA offers three 2-year scholarships per year. Applicants are voted on by the Board Officers. Applicants apply via the LFSA website. Scholarship recipients are enrolled in programs focusing on nursing, social work, business management, nutrition and art education. Students must maintain a minimum Grade Point Average (GPA) of 3.0 to qualify for this scholarship and most are achieving a GPA of 3.4 and above.

Outcomes:

We were able to fund seven students with partial scholarships in 2018. Since its inception in 2015, the LFSA partial scholarship fund has awarded over \$50,000 in partial scholarships.



My dental hygiene program was fairly expensive. The LFSA scholarship helped me with books and tuition, allowing me to spend money on other items required by my courses. I'm grateful that I've had the support of the Lupus Foundation throughout my entire academic program. As anyone with lupus knows, some days are harder than others. You have to take the positive out of every day. Don't let lupus take over your life, and if you have a goal, reach for it.

-Katherine Martin, LFSA Scholarship Recipient
LFSA Walk the Loop for Lupus volunteer

LFSA EMERGENCY MEDICAL FUND

For many people with Lupus, the path to diagnosis can be long and arduous. Certain expenses are not covered by insurance and must be paid out of the insured person's pocket. This becomes a problem when the insured person is too ill to work, or until she begins to feel well enough to return to full time work or she may only be able to manage part time employment.

Once diagnosed with Lupus, the journey becomes a life-long commitment to medical testing, pharmaceuticals, and medical related equipment (when required) and emergent procedures/surgeries. **There is no cure.** This important fund supports the health needs of our Lupus patients by providing a one-time monetary wherewithal to get the medical services required, and directly benefits the patient's immediate needs. Patients must complete a qualification form, submit proof of a Lupus diagnosis and provide an invoice for their request. Each case is considered and approved by the Board of Directors. Payments are sent directly to the vendor. This fund is promoted on the www.lupus-az.org website and with our focus on more community awareness of the programs of the Foundation, it is beginning to attract those in need.

Outcomes:

This year we assisted a Lupus patient who had just graduated from college. She got sick, was hospitalized and unable to return to work right away. She had looming student loan debt as well as outstanding medical bills, not covered by insurance, after her hospital stay. The medical condition of the applicant was quite serious and LFSA was happy to be a channel of support.

LFSA CARES ASSISTANCE FUND

The LFSA Cares Assistance Fund provides funds to Lupus patients for non-medical financial challenges on a one-time basis. Decisions are made by the Board of Directors. Patients must complete a qualification form, submit proof of a Lupus diagnosis and provide an invoice for their request. Payment is made directly to the vendor.

Outcomes:

In 2018 we were able to assist an extended family whose sister, a single mom with a teenage daughter, died from complications with Lupus. We paid a portion of her funeral expenses and the family was extremely grateful for our support. We assisted another Lupus patient who was out of work



for over six months due to her illness. This married, mother of three children, currently living on one income had outstanding rent and utility expenses and the additional stress was exacerbating her illness. We paid the outstanding rent for this family to help them get back on their feet.

RETREATS

This program is a “close-in” forum at offsite locations for Lupus patients, caregivers & families where they can take some time for themselves to rest, relax and receive input concerning various topics such as: disease awareness, pain management, coping strategies, stress reduction, relaxation, exercise, diet and nutrition, caregiver/family awareness, etc. LFSA covers 100% of the cost for each attendee.



Outcomes:

Twelve women participated in the April retreat at Westward Look. Retreats are facilitated by Board Members, guest speakers and volunteers, some of whom have Lupus.

SUPPORT GROUPS

Support Groups are for Lupus patients, their families, and caregivers who come together for camaraderie, disease awareness, pain management, coping strategies, new treatments, etc. When a patient is having a painful day, is adjusting to new medications or maybe just doesn't know where to turn, attending the morning or evening group makes a difference.

Coffee Talk



11 *Coffee Talk* groups were held at the LFSA office at 4602 E Grant Rd. on the 1st Wednesday of every month at 6 pm. These group meetings are facilitated by Board Members and are designed to be open forum discussions.

Living with Lupus



11 *Living with Lupus* groups were held at the LFSA office at 4602 E Grant Rd. on the 3rd Wednesday of the month at 10 a.m. The morning group is topic oriented and was facilitated by Sharon Joseph, Board President. Guest speakers included healthcare practitioners, nutritionists, motivational speakers, Board Members, etc.

Topics covered in 2018 included:

- Lupus Fatigue
- Gut Microbiome Health and Autoimmune Disease – speaker Rebecca Shields
- Living Gluten Free -A Way to Combat Autoimmune Disease – Kariman Pierce, NTP
- Hydroxychloroquine (Plaquenil) – how it works to treat Lupus, side effects, eye care
- Natural Hacks for Mood – Christi Louderback, NC, Nutritional Health Coach, Natural Grocers
- Juicing Your Way to Vitality – April King, Nutritional Health Coach, Natural Grocers
- Prednisone, the Bridge Steroid – Treatment, Side Effects and Prevention, Calcium and Vitamin D
- Me First! How is that even possible with all my responsibilities? Overwhelm and Lupus
- Open Forum Discussion

Outcomes:

There were 79 attendees in the evening and 47 attendees in the morning for a total of 126 participants. Support group participation varies each month based on the individual's needs, the topic of the month and the demand for Lupus disease education, quality of living and coping strategies.

Patient Testimonials

"I just want to say thank you to the Lupus Foundation for hosting support groups for people like me. Being able to talk to other lupus patients, to have a support system, is very much appreciated." - Esperanza Nunez



"At Coffee Talk I got to hear about people's experiences, and it's been very positive." - Danielle Davis



"The girls at the Lupus Foundation have been great. When I've been really low, they've lifted me back up, by saying I'm not alone and I can get through this. Those positive thoughts really help me through the dark times." - Heidi Armand



"The support group is so meaningful to me – to have fellowship with people who understand the disease and all that comes with it." - Melissa Dreyer



"When I was diagnosed in 2014, I thought I was going to die. I found the LFSA website online and went to my first Coffee Talk meeting. It saved my life. I no longer felt alone." - Terry Davis



ONGOING SERVICES

RESOURCE KITS

Resource Kits are available for Lupus patients served by LFSA. Kits contain information about the Foundation's programs, as well as items such as sunscreen, ice packs, lip balm, pill containers, etc., that are useful tools for Lupus patients.

Outcomes:

We distributed approximately 35 resource kits to new patients in 2018. Each new patient who completes a Patient Intake Form or attends a Coffee Talk or Living with Lupus Support Group for the first time receives a Welcome Resource Kit.

AMY'S BLANKETS

Amy's Blankets are given to Lupus patients to provide comfort and warmth. Amy and her husband, Derrick, performed as a musical folk duo "Nowhere Man and a Whiskey Girl". Amy and Derrick were married for 13 years and were deeply in love. Amy was diagnosed with Lupus as a young adult. One of the complications she endured was kidney failure, requiring chronic dialysis. In October 2013, after a 19-year battle with Lupus, Amy passed away at the age of 40. After her passing, Amy and Derrick's friends, family and fans came together to bring awareness and raise funds for programs related to Lupus.

During the many years of dialysis, Amy would comment to her family how cold she was during her treatments. LFSA designed a blanket for others who are undergoing Lupus treatments to provide comfort and warmth. This blanket is provided to Lupus patients in honor of Amy's memory and the lasting affect she has had on the Lupus community in Southern Arizona.

BILINGUAL SERVICES

The LFSA assists patients who speak Spanish. This service has provided bilingual program awareness and disease counseling to many patients who have requested the service or during a support group gathering. Information is disseminated to these patients in Spanish from the Lending Library and online. Spanish speaking assistance is available through volunteers whose contact information is located on our website at www.lupus-az.org.

LENDING LIBRARY AND INFORMATION RESOURCES

The Lending Library is available to all Lupus patients upon completion of a Patient Intake Form. In 2018 the library was enhanced with new publications including *The Easy Anti-Inflammatory Diet*, *The Well-Fed Microbiome Cookbook* and *Fly, My Lupus Butterfly, Fly*, for children along with the *Health Minder*, *Personal Wellness Journal*, which we provide to Lupus patients for healthcare tracking. Staff members continue to research and distribute the most recently published articles on disease treatment, medication, symptoms and discoveries that bring hope to our patients. Upon request, a staff member will assist patients in researching any specific items of interest.

ASSISTANCE AND REFERRAL

LFSA Board Members who have Lupus and are available to provide disease counseling to all new walk-in and phone patients. The Patient Intake Form is sent to these Board Members. Within 24-48 hours, a patient receives a phone contact. Counseling Services are also available at no charge. If required, patients may be referred to other community assistance sources to address an immediate need. LFSA maintains referral sources to ensure patients receive the best community support possible.

Lupus.
Learn about it.

COMMUNITY OUTREACH

The LFSA utilized Health Fairs, the bi-annual Lupus Foundation of Southern Arizona Magazine, the Foundation website, Facebook, brochures and tear pads in medical offices to reach its audience.

The use of social media such as our LFSA website at www.lupus-az.org and Facebook page at <https://www.facebook.com/lupusarizona/> provides opportunities to reach a broad audience of Lupus patients, community partners, supporters, the medical community and all of Southern Arizona. It also provides a platform for interaction between Lupus patients on an everyday basis.

HEALTH FAIRS

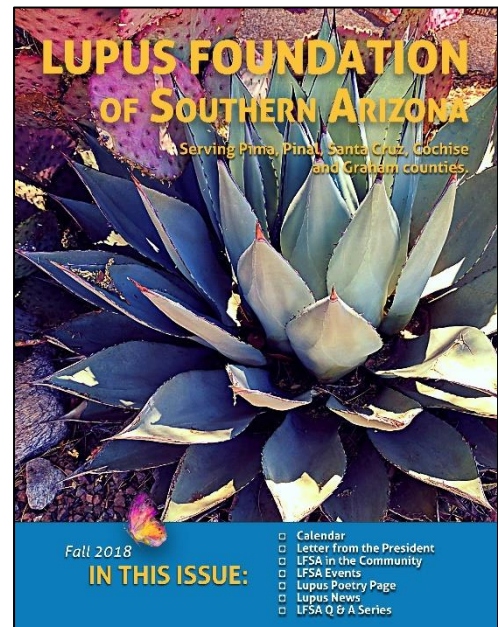
We participated in 5 Health Fairs in 2018 (Tucson Estates, Benson Hospital Health Fair, Green Valley Health Fair, TMC Be Safe Saturday and Pilgrim Baptist Health Fair) and the UA Annual Arthritis Conference at Banner Health. Lupus patients helped to staff the booths at some of these events. The Lupus Foundation bi-annual magazine publication reaches an audience of several hundred Lupus patients, families, supporters and physicians by email and direct mail.

Outcomes:

The total number of participants at the Health Fairs and the Arthritis Conference was approximately 2500 people. Our display consists of posters in pictures of how Lupus affects the body and the programs offered through the Foundation. We spoke with a few hundred people and distributed LFSA brochures, NIH Lupus pamphlets in English and Spanish, several issues of the LFSA Magazine, pens and other giveaways. We invited those with Lupus to complete an intake form and attend our support groups.

LFSA MAGAZINE

In 2018 two editions of the bi-annual LFSA Lupus Magazine were published in house with a print and email circulation to 1,177 individual email addresses.



LFSA FUNDRAISING AND FINANCIAL REPORTS

The LFSA fiscal year begins on October 1, 2017 and ends on September 30, 2018. All financial information is reviewed by a CPA throughout the year. The CPA prepares quarterly tax reports and the end-of-year IRS 990 tax return. Included in this Annual Report are LFSA Balance Sheets and Profit and Loss Statements for the 2018 fiscal year.

The LFSA is growing its revenue stream by increasing public awareness, grant writing, major fundraising events and small outside fundraising efforts each year.



MAJOR FUNDRAISING EVENTS

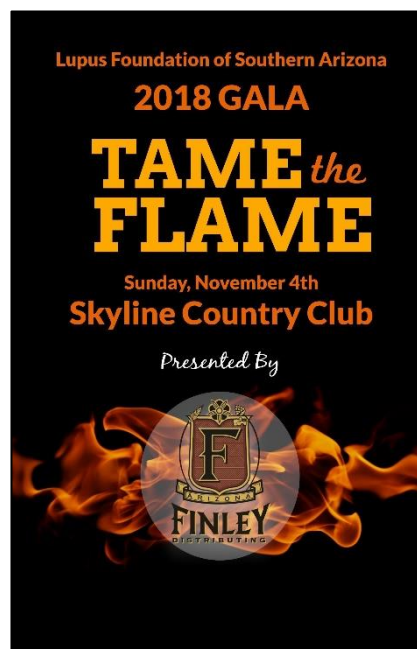
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|------------------------------|---------------------------|
| Walk the Loop for Lupus | - Annually in April |
| Hit the Links for Lupus Golf | - Was suspended this year |
| Gala | - Annually in November |

GRANTS

Grant writing is ongoing throughout the Fiscal Year. The funds received from this endeavor help keep our programs afloat and bring awareness to the larger community.

Outcomes:

Seven grants were submitted in 2018 which resulted in \$12,000 in grant awards. This is triple the amount of the award money we received in the previous Fiscal Year. Grants were an important focus of the foundation in 2018 and this effort is projected to expand in 2019.



OUTSIDE FUNDRAISING

Payroll planned giving programs, donations received on through the Network for Good and one small group event comprised the outside funding sources in 2018.

Outcomes:

Ten payroll planned giving programs resulted in a total of \$8,411.08 in donations in 2018. Amazon Smile accounted for an additional \$202.31. We also participated in an evening at Creative Juices, raised \$300 and enjoyed discovering our hidden talents.

MEMORIAL DONATIONS

Each year the Foundation receives donations in memory of a loved one. In 2018 we received \$200 in memorial donations. We are deeply grateful for the continued support of these families and friends.



2017 – 2018 BOARD OF DIRECTORS

SHARON JOSEPH, MCSp – BOARD PRESIDENT

SHAUNNA SCHELIN-KOWALEWSKI – BOARD VICE PRESIDENT
Director Marketing Operations – HealthSouth Rehab Hospital of So. Arizona

LANI BAKER, CPA, MBA – BOARD TREASURER
Vice President of Finance, Holualoa Companies

SHAIMA NAMAZIFARD, MBA – BOARD SECRETARY
Assistant VP – Wells Fargo Bank

WENDY BLACK
Assistant VP – Bank of America

SHERRI FRITZ
Sales Representative – Young's Market

ABIGAIL GARCIA
Arizona Children's Association

RICARDO HINDS
Sr. Customer Quality Engineer – Honeywell

DONNA MORTON
Director Development, Corporate Giving – TMC Foundation

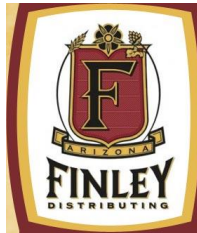
PRESIDENT'S COUNCIL

Rebecca Shields, MBA
Director Corporate Philanthropy – Finley Distributing LLC

MEDICAL ADVISORY BOARD

Bridget Walsh, DO, Rheumatology – Catalina Pointe
Mark Bradley, MD – Veteran's Administration Hospital
Ernest Vina, MD, MS – University of Arizona Arthritis Center
Tracy Epstein, MS, NCC, LPC
David Whittman, MD, FASN, Nephrology,
Arizona Kidney Disease & Hypertension Centers

Special Thanks to our 2018 Community Partners!



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Tucson, AZ 85712
520-622-9006
Fax 798-0972
Toll Free 1-877-822-9006
e-mail: info@lupus-az.org

ORGANIZATION NAME: LUPUS FOUNDATION OF SOUTHERN ARIZONA**FISCAL YEAR OCTOBER 1 2017 - SEPTEMBER 30, 2018****REVENUES**

Fundraising Events	\$ 73,000.00
General (Individual) Donations	\$ 8,500.00
Payroll Plan Donations	\$ 3,500.00
Memorials	\$ 300.00
Membership Dues	\$ 1,000.00
Grants	\$ 6,000.00
TOTAL REVENUES	\$ 92,300.00

<i>Itemization of Event Net Revenue</i>	
<i>Golf</i>	\$ 10,000.00
<i>Gala</i>	\$ 30,000.00
<i>Walk</i>	\$ 30,000.00
<i>Apple Annie's</i>	\$ 1,000.00
<i>Jim Click Raffle</i>	\$ 1,500.00
<i>Other</i>	\$ 500.00
<i>Total</i>	\$ 73,000.00

EXPENSES - GENERAL & ADMINISTRATION

Administration Salaries	\$ 10,600.00
Payroll Taxes	\$ 1,850.00
Printing & Postage	\$ 450.00
Rent	\$ 8,650.00
Bank Fees, Credit Card Fees, Square, PayPal	\$ 1,800.00
Utilities	\$ 2,600.00
Annual Meeting	\$ 400.00
Professional Fees - Legal/Accounting	\$ 1,000.00
Insurance (E&O, Wrkmn's Cmp, Bus., Events)	\$ 1,650.00
Telephone & Internet	\$ 2,300.00
IT & Web Fees	\$ 5,500.00
Meals	\$ 400.00
TOTAL GEN & ADMIN EXPENSE	\$ 37,200.00

EXPENSES - PROGRAMS

Program Salaries	\$ 16,400.00
Coffee Talk Health & Awareness Meetings	\$ 250.00
Living with Lupus Health & Awareness Meetings	\$ 250.00
Women's Retreats	\$ 4,500.00
Couples' Retreats	\$ 2,200.00
LFSA Cares	\$ 5,000.00
LFSA Camps for Kids	\$ 1,000.00
LFSA Emergency Medical Fund	\$ 5,000.00
Health Fairs, Awareness Cmpgn, Public Relatns	\$ 500.00
Lupus Research Funding	**
LFSA Scholarship Awards	\$ 18,000.00
Resource Kits	\$ 750.00
Lending Library	\$ 250.00
LFSA Bi-Annual Magazine	\$ 1,000.00
TOTAL PROGRAMS EXPENSE	\$ 55,100.00
TOTAL EXPENSES	\$ 92,300.00

** Donations specifically marked for Research are honored

Lupus Foundation of Southern Arizona

STATEMENT OF ACTIVITY

October 2017 - September 2018

	TOTAL
Revenue	
Amazon Smile	202.31
Apple Annie's Fundraiser	0.00
Dues - Membership	95.00
Gala Fundraiser	
Business	1,925.00
Gala Donations	3,205.00
Individual	700.00
Silent auction	8,705.00
Sponsorships	18,600.00
Total Gala Fundraiser	33,135.00
General Donations	2,098.05
Grant Awards	12,000.00
Indirect Public Support	
United Way, CFC Contributions	316.53
Total Indirect Public Support	316.53
Interest Income	252.42
Jim Click Raffle	25.00
Memorial Donations	36.00
Payroll Plan Donations	
Bank of Amer - Employee Giving	6.00
Bank of America Charitable Foun	103.69
Benevity Community Impact	538.55
City of Tucson (Untd Way)	611.70
Give w Liberty/Liberty Mutual F	586.33
Network For good	4,591.35
Pima County (Untd Way)	1,206.35
United Way (Direct)	529.87
United Way Metro Chicago	227.24
YourCause-AT&T	10.00
Total Payroll Plan Donations	8,411.08
Walkathon Fundraiser	
Business	824.00
Individual	18,052.29
Silent Auction	3,215.00
Sponsorships (event)	13,500.00
T Shirt Sales	115.00
Table Vendor	75.00
Walk Donations	285.00
Total Walkathon Fundraiser	36,066.29
Total Revenue	\$92,637.68
Cost of Goods Sold	
Gala Expenses	127.64

	TOTAL
Facilities	7,800.00
Other	400.00
Printing	212.43
Silent Auction	79.80
Total Gala Expenses	8,619.87
Walk a thon Expenses	
Balloons	171.71
Face painting	100.00
Facilities	573.00
Other	247.89
Postage	13.41
Printing	181.85
Silent Auction	102.17
T Shirts	3,710.56
tables/tents	2,157.71
Total Walk a thon Expenses	7,258.30
Total Cost of Goods Sold	\$15,878.17
GROSS PROFIT	\$76,759.51
Expenditures	
Adver/Promo-Community Awareness	676.79
Magazine	1,547.60
Total Adver/Promo-Community Awareness	2,224.39
Bank Fees - Svc Chrgs	138.58
Business Fees-BBB/Corp Com/Othr	10.00
Card Processing Fees	711.25
Grants	
Emergency Medical Fund	1,693.44
LFSA Cares - Assistance Program	1,616.50
Resource Kits	1,634.26
Retreats	7,332.04
Scholarships	19,430.19
Total Grants	31,706.43
Health Fairs	112.16
Insurance	475.00
Director's Officers Liability	1,122.00
Worker's Comp	34.00
Total Insurance	1,631.00
Lending Lib-Books/Subscriptions	313.59
Meals	
Annual Meeting	350.99
Coffee Talk	64.88
Exec Planning Sessions	84.80
Support Groups	111.40
Total Meals	612.07
Office Expenses	132.63
Computers/IT	1,678.24
Equip Repair	87.65
Office Equip-Noncapitalized	150.00
Office Support	306.00

	TOTAL
Supplies	3,596.51
Total Office Expenses	5,951.03
Other Types of Expenses	918.89
Payroll Expenses	
Payroll Tax Expense	1,780.77
Taxes	667.00
Wages	7,080.00
Admin/Mngmt	5,428.00
Finance	1,925.00
Fundraising	8,385.00
Patient Services	817.00
Program	607.00
Total Wages	24,242.00
Total Payroll Expenses	26,689.77
Postage-Office	78.68
Prof Fees-Acctg/Legal/Othr	1,000.00
Rent	8,681.83
Telephone Expense	2,582.88
Utilities - water, gas, electri	2,977.56
Website Expenses - Web Hosting	888.00
Total Expenditures	\$87,228.11
NET OPERATING REVENUE	\$ -10,468.60
NET REVENUE	\$ -10,468.60

Lupus Foundation of Southern Arizona

STATEMENT OF FINANCIAL POSITION

As of September 30, 2018

	TOTAL
ASSETS	
Current Assets	
Bank Accounts	
Checking Account	13,527.90
Investment Account	31,871.93
Paypal Account	0.00
Savings Account	2,992.79
Square Inc.	0.00
Total Bank Accounts	\$48,392.62
Accounts Receivable	
Accounts Receivable	0.00
Total Accounts Receivable	\$0.00
Other Current Assets	
Deposits	1,480.00
Inventory	0.00
Petty Cash	0.00
Prepaid Expenses	0.00
Prepaid Expenses - Gala	1,241.36
Total Other Current Assets	\$2,721.36
Total Current Assets	\$51,113.98
Fixed Assets	
A/A Website Development	-6,912.00
Accum/Dep Equipment	-3,984.00
Accum/Dep Leasehold Improvemnts	-3,144.95
Equipment (office furn/equip)	3,984.00
Leasehold Improvements	3,144.95
Website Development	6,912.00
Total Fixed Assets	\$0.00
TOTAL ASSETS	\$51,113.98
LIABILITIES AND EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Accrued Expenses	0.00
Deferred Revenue - Gala	4,955.75
Payroll Liabilities	0.00
941 Taxes Payable	0.00
AZ Income Tax	39.36
AZ Unemployment Tax	0.00
Federal Taxes (941/944)	871.24
Fica Payable	0.00
FIT Payable	0.00
SIT Payable	0.00

	TOTAL
Total Payroll Liabilities	910.60
Total Other Current Liabilities	\$5,866.35
Total Current Liabilities	\$5,866.35
Total Liabilities	\$5,866.35
Equity	
Fund Balance Restricted	670.76
Fund Balance Unrestricted	36,499.41
Unrestricted Net Assets	18,546.06
Net Revenue	-10,468.60
Total Equity	\$45,247.63
TOTAL LIABILITIES AND EQUITY	\$51,113.98